



## CASE STUDY

# Fortune 500 Construction Firm Boosts Efficiency and Reaps Major Cost Savings

Leading Global Construction Company Achieves 57% Reduction in eDiscovery Costs by Consolidating on One End-to-end Legal Technology Platform

## The Challenge

The third largest construction management company (Company A) works with a list of over 300 panel counsel, including some of the top firms in the country. Its litigation portfolio is characterized by complex, multi-year cases, multi-matter and occasionally multi-jurisdictional scenarios. It also has massive databases of potential evidence.

However, Company A reached a crossroads. While the quality of representation has consistently been high, discovery-related costs rose dramatically over time and became very difficult to contain. Controlling costs was further complicated by the fact that each law firm had its own workflows for handling eDiscovery.

The overall technology ecosystem was fragmented, which equated to Company A's inability to apply a holistic approach across all matters. Each case was handled differently with a different solution. This made it difficult to pinpoint process bottlenecks and perform detailed cost analysis.

In a typical scenario for a pending matter, Company A would host data that was shared with two or three subcontractors and their counsel. A setup that created extremely complex technology use cases, due to user permissions and rules. It was almost impossible to introduce efficiencies to the discovery process. Technologies being used within the stack

were missing critical features, which caused workflows to be outdated and execution to be slow. To top it off, though it was left largely to outside parties to manage discovery-related costs, Company A was responsible for paying the bills.

## Client Profile:

- Top 3 Global Construction Company
- 10,000+ Employees
- 50+ Offices Worldwide
- 12 Billion in Annual Revenue

## Pain Points

- 300+ outside counsel each using different legal technology stacks
- Complex litigation with multi-year and multi-matter cases
- Massive databases with high volumes of sensitive data
- Fragmented technology ecosystem
- Bottlenecked efficiency and uncontrolled cost fluctuations



## How Casepoint Delivers Value

Using Casepoint's legal technology platform ensures that your organization can take control and deliver more value with end-to-end data management. Quickly collect, process, and find crucial data with our award-winning eDiscovery technology and reliable support. Handle more matters, respond quicker, and get better results faster using one end-to-end solution.

Large-scale construction litigation is notoriously complex. Big development projects almost always involve joint ventures with multiple contractors and subcontractors, and legal representation is typically handled by a group of firms that must collaborate effectively and efficiently to produce favorable outcomes. Projects generate thousands of highly specialized construction documents, resulting in very high data volumes and many different file formats.

Sleep easier knowing your data is secure and centralized in our private cloud, with role-based security collaboration. For safe Casepoint's cloud technology easily scales to handle large volumes of data and increasingly new file types. Casepoint is the most comprehensive solution for analyzing unstructured data and can handle over 600 data types. Company A was impressed by the built-in flexibility of Casepoint's platform, and its commitment to evolving the technology as clients' requirements change and adapt.

Casepoint improves streamlining collaboration across the board. Confidently manage more of your eDiscovery in-house without losing collaboration with your outside counsel. Your team saves valuable time and resources by using powerful, easy-to-use technology with built-in artificial intelligence.

Take back control with Casepoint's unmatched pricing transparency and predictability. We provide clients with a comprehensive range of integrated solutions -- all included.



"We wanted to have more control over our workflows and overall spend, and we were looking for more transparency overall. We have achieved that. Consolidating on a single state-of-the-art platform to manage the entire process, from start to finish, is consistently saving us large amounts of money and incalculable time. We couldn't be happier."

- Company A's General Counsel

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Attributes Verify

Verify Predicted Documents

PREL.	VERIFIED	DOCID	FILE NAME / SUBJECT
1	0	REV0019663	Conference Call--
2	1	REV0019678	Conference Call--
3	1	REV0019699	Energy Derivative...
4	0	REV0019715	Stinson.msg
5	1	REV0019740	Stinson - Weekly ...
6	0	REV0019747	Vasant - Weekly ...
7	0	REV0019766	Helyette Call Pari...
8	0	REV0019768	Clayton.msg
9	1	REV0019779	Scott Yeager, Joh...
10	1	REV0019780	Vasant - Weekly ...
11	1	REV0019803	Ehud Rom - UT...
12	0	REV0019846	Australian Confer...
13	1	REV0019847	Underwriting Mee...
14	0	REV0019891	Lunch Scott Thol...

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Author: North Natural Gas Team  
E-Mail Category: Conference Call, Multimedia  
Product Line: North American Natural Gas

URL: http://www.cera.com/client/nag/media.cfm

This year's delayed heating season has provided much-needed breathing room for gas markets. With significantly warm weather in November and December, fourth quarter demand has dropped considerably below expectations, and storage inventories have remained higher than projected. This has temporarily eased the upward pressure on prices, but the fundamentals remain aligned for lighter gas markets to come. In a December 14, 1999 Conference Call, CERA's North American Natural Gas current market:

Status

Train Validate Predict Verify Result

Confidence Level: 95 Margin of Error: 5

Predicted Documents

	Trained	Predicted
Relevant	190	5864
Non-Relevant	188	9693
Un-Classified		5010

Verify Predicted Sample Documents

	Relevant	Non-Relevant
Relevant (361)	6	10
Non-Relevant (370)	0	0

Dashboard Action

